

A nighttime photograph of a city street with light trails from cars and buildings in the background. The scene is illuminated by streetlights and building lights, creating a vibrant urban atmosphere.

# Acclaim Projects client case study for transportation

## About

This client is a large intercity transportation company for both people and freight. With innovative technology, the company employs 100+ IT employees and contractors across North America and Europe and spends \$10MM annually for approximately 50 inflight projects. The users were successfully trained and Acclaim Projects was implemented in just two weeks.

## Their needs

- Changes to strategic direction required major transformational initiatives with aggressive timelines.
- The leadership team couldn't see if inflight projects were on track, even with the existing project management system.
- The PMO needed the right financial tools to budget these initiatives as well as real-time information on the spend and forecast.

## Their challenges

**01**

Bring visibility to what senior level members and consultants were working on.

**02**

Clearly communicate project status across the entire organization.

**03**

Inability to check against previously reported status and progress.

## The results

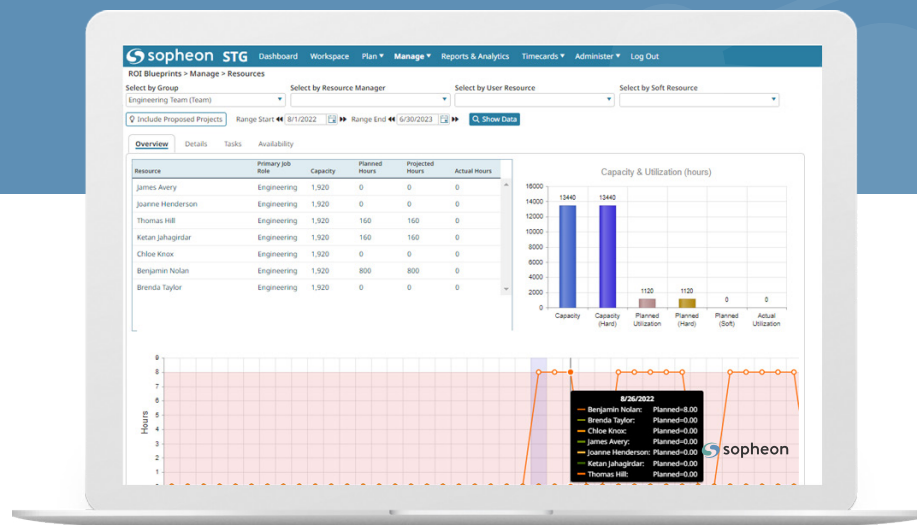
A two-phased approach was used to overcome existing challenges. First, all projects with skeletal plans were loaded and positioned to get time tracked in the appropriate buckets. Upon meeting the two-week deadline, team members were trained on basic project management and tracking time.

Second, roughly 50 project plans were converted and loaded. The historical time tracking data was converted from the previous two years.

Acclaim Projects specifically delivered value to the client within a 60-day window by:

- ✓ Improving business case compliance, thus improving the focus on critical projects that were aligned with the change in strategy.

- ✓ Providing senior leadership with transparent access to variance to schedule and budget.
- ✓ Identifying under-utilized resources which mitigates the demand for additional money and resources.
- ✓ Increasing the morale of over-utilized resources because their contribution was visible to the senior leadership.
- ✓ Improving the percentage of labor spend being captured via timecard compliance; close to 90%.
- ✓ Improving the ability to estimate work since resources are required to provide an estimate to complete (ETC) with every timecard submission. of time was tracked in the first 30 days with up to 98% in the first 3 months.



Acclaim Projects is a proven SaaS project portfolio management (PPM) solution focused on maximizing organizational return on project investments while minimizing associated risks. With an intuitive interface, Acclaim Projects helps manage the complete flow of projects through initial intake, planning and monitoring, and final delivery using an interactive visual workflow.

When it comes to project management, making the right business decisions is crucial so your organization can keep course with your corporate strategy.

Sopheon helps customers reach and exceed important benchmarks by paying close attention to the value and feasibility of innovation projects.

**Connect with our team of project management experts to see how we can transform your project management capabilities.**

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